WE ARE

CHS

2013 ANNUAL REPORT
CHS serves children and families in all 100 counties in North Carolina.

Children families communities

Demographics
- By Age:
  - 0-5: 7%
  - 6-12: 14%
  - 13-17: 37%
  - 18-59: 41%
  - 60+: 2%

Demographics
- By Race:
  - African American: 47%
  - Caucasian: 36%
  - Hispanic: 9%
  - Multiracial: 4%
  - Other: 3%
  - Asian: 1%

CHS Served
- By Region:
  - Western: 3,988
  - Central: 9,348
  - Eastern: 2,461

Programs
- Number Served:
  - Family Support & Self-Sufficiency: 208
  - Family Preservation & Reunification: 942
  - Foster/Adoptive Families: 1,928
  - Birth Parents: 87
  - Family Finding: 367
  - Children in Foster/Adoptive Care: 360
  - Children Adopted: 143
  - Child Specific Recruitment: 115
  - In-Home Post Adoption Support: 677
  - Lifelong Post Adoption Support: 1,009
  - Family Life Educational Services: 12,517

Demographics
- By Region:
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  - Eastern: 9,348
  - Western: 3,988

Demographics
- By Race:
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It is our distinct privilege to serve in leadership roles with the Children’s Home Society and to follow in the footsteps of a man who was truly the ultimate child advocate. The death of Ken Tutterow, CHS’s long-time President and CEO, this year leaves us all with a sense of great loss and yet also a sense of great fortune in that we, and so many children and families across the state, were touched by his dedication and compassion.

Ken was a well-known face for CHS, but he was not the only face. CHS has many faces – our clients, our staff, our Board, our volunteers, our community partners, and our supporters. We are all CHS, and we will all take on Ken’s legacy with an immense sense of pride and responsibility.

CHS has always stood for families and bettering the lives of children to strengthen our communities. From the first children rescued in the streets of Greensboro in 1902 to the more than 17,000 children and families we serve statewide today, CHS remains steadfast in our mission to promote the right of every child to a permanent, safe, and loving family.

CHS has built a rich heritage over the course of our 112-year history. We have ever adapted to meet the changing needs of children and families, evolving from an adoption-focused agency to an organization offering a far broader spectrum of programs including post adoption services, foster care, parenting education, family preservation, teen pregnancy prevention, and family finding services.

Our future is filled with promise and opportunity. We have never been more excited about the work of CHS and the importance of our mission. We firmly believe that the best days of CHS are in front of us.

Thank you for your interest and your support past, present, and future.

Sincerely,

Burns Jones
Chair, Board of Trustees

Brian K. Maness
President and CEO

Please visit www.chsnc.org to view the “I am CHS” video.

129,453 CHILDREN in North Carolina were referred to local Department of Social Service agencies for possible abuse and neglect last year. CHS is committed to helping children and families most at risk through our wide range of intensive child welfare services and educational programs.

A FAMILY — FOR — EVERY CHILD provides much needed support for public and private agencies seeking to find permanent, safe, and loving families for children in foster care.

In 2013 CHS was a key partner in a special provision approved by the North Carolina General Assembly.

FINANCIALS

Revenues

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contracts for Services</td>
<td>11,838,200</td>
<td>68%</td>
</tr>
<tr>
<td>Contributions and Donations</td>
<td>4,429,100</td>
<td>25%</td>
</tr>
<tr>
<td>Program Fees</td>
<td>510,500</td>
<td>3%</td>
</tr>
<tr>
<td>Investment and Other Income</td>
<td>215,000</td>
<td>1%</td>
</tr>
<tr>
<td>United Way</td>
<td>433,300</td>
<td>3%</td>
</tr>
<tr>
<td><strong>Total Revenue from Operations</strong></td>
<td><strong>17,426,100</strong></td>
<td></td>
</tr>
<tr>
<td>Realized and Unrealized Gain on Investments</td>
<td>413,600</td>
<td></td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>17,839,700</strong></td>
<td></td>
</tr>
</tbody>
</table>

Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Family Support Services</td>
<td>4,330,500</td>
<td>22%</td>
</tr>
<tr>
<td>Adoption Services</td>
<td>4,220,300</td>
<td>22%</td>
</tr>
<tr>
<td>Family Foster Care Services</td>
<td>3,659,700</td>
<td>19%</td>
</tr>
<tr>
<td>Family Finding Services</td>
<td>3,495,600</td>
<td>18%</td>
</tr>
<tr>
<td>Education Services</td>
<td>2,505,600</td>
<td>13%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>1,015,400</td>
<td>5%</td>
</tr>
<tr>
<td>Administration</td>
<td>207,200</td>
<td>1%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>19,434,300</strong></td>
<td></td>
</tr>
</tbody>
</table>

Increase (Decrease) in Net Assets

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>(1,594,600)</strong></td>
<td></td>
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</tbody>
</table>
I thought I knew everything that I needed to know about sex. Wise Guys helped me see all of the consequences of sex, especially the impact on my future dreams.

“I thought I knew everything that I needed to know about sex. Wise Guys helped me see all of the consequences of sex, especially the impact on my future dreams.”

TRISTAN
14 YEARS OLD

I’m a basketball player.
I am a Wise Guy.
I am CHS.

5,117 middle school aged boys were taught male responsibility and pregnancy prevention across North Carolina last year.
I am a high school senior.  
I am a proud mother.  
I am CHS.

“The Children’s Home Society program helped me in many different ways. They gave me great advice when I was confused about which steps to take that would be best for my daughter’s development. They also guided me through school and I knew I had a support system whenever I needed it. I have been more confident in planning for our future, knowing it’s my responsibility to provide for her.”

GAIL AND GENE LEBAUER

We chose careers dedicated to helping others.  
We are advocates.  
We are CHS.

“We have committed our lives and careers to helping others, and are dedicated to making a difference in our community. We ascribe to the Children’s Home Society because we have found that this mission-driven organization is totally consistent with the values to which we have devoted our lives. We are so proud of the work of CHS – in our community and in our state. It is our honor to be associated with this remarkable organization.”

SAMANTHA

CHS FUNDING SOURCES

Contracts & Fees  
70%  
Private Contributions  
30%

$500,000
was raised at the A Place to Call Home Luncheons in Charlotte, Greensboro and Raleigh thanks to our generous supporters.

62%
North Carolina’s teen pregnancy rate is 62% lower than when it peaked in 1990, yet there were still 12,535 teen pregnancies in the state among 15-19 year old girls in 2012.

FAMILIES
I am a retired Air Force officer.  
I am a foster parent.  
I am CHS.

“My adoptive parents helped me build a positive foundation, which is something that I strive to do with every child in my care. While I understand that children need to figure things out for themselves, I try to step in when I can to help them miss some of life’s potholes. I do my best to identify teaching opportunities and share real life experiences to help them learn about the realities of life.”

CHS has been successful in impacting the number of children in foster care and awaiting adoption, yet there are still more than 8,000 children in foster care and 2,000 children in need of forever families in North Carolina.
DANA AND RAPHAEL BROWN

“I am frequently asked how reconnecting with my birth family has changed my life. Although I admit that the center of my universe shifted its axis, my life did not change. It enlarged. Not only have I established a relationship with my birth family and received a family medical history, but I have also embarked on the most rewarding and joyful work of my life through my volunteer work with CHS. For me it is all about making a difference in a child’s life just as CHS made a difference in my life many years ago and continues to do so today.”

I am a banjo player.
I am a CHS adoptee.
I am CHS.

MARY SHEPPARD

“How you can support CHS

- Multi-year pledges through A Place to Call Home
- Annual giving through Little Red Stocking
- Monthly giving through Champions for Children
- Planned giving through Legacy Society

The reason we support CHS is that they made it possible for a dream to come true for us by helping us become parents not just one time, but five times. How can you not support an agency that will do anything in their power to make dreams of becoming forever families come true for children and adults.”

COMMUNITIES

We are adoptive parents.
We are leadership givers.
We are CHS.

15,000 children have been placed into loving adoptive homes since CHS was founded in 1902. CHS remains committed to supporting them throughout their lifetimes.

FAMILIES

DANA AND RAPHAEL BROWN
MISSION
To promote the right of every child to a permanent, safe, and loving family.

VISION
To be a leader in transforming families and communities so children can thrive.

CORE VALUES