WE BELIEVE IN

FAMILIES
2018 IMPACT

18,727
CLIENTS SERVED

INNOVATING
NEW SERVICES

3,057
Families educated in pediatric settings as part of a collective impact strategy in Guilford County to transform the system of support for young families

Collaboration with UNC School of Social Work to pioneer a tailored approach to training and supporting relative caregivers to keep children with their families

GROWING
EFFECTIVE PROGRAMS WITH QUALITY

871
Children in Foster Care to Permanency – an increase from 801 in the previous year

Partnership with Chapin Hall and the University of Chicago on Foster Care to Permanency practice model development

ADVOCATING
FOR CHILDREN AND FAMILIES

1,077 → 1,436
Successfully advocated at the NC General Assembly to expand impact of Child-Focused Recruitment and Intensive Family Preservation children served

$33M
Saved for the state of North Carolina by avoiding foster care and keeping children in a family

ELEVATING
STANDARDS FOR THE BROADER FIELD

99%
of professionals trained on supporting permanency for all youth said they learned something they can apply in their work with families

CHS Executive Leadership involvement with Children’s Home Society of America to influence policy and practice on a national scale
This past year, thanks to your contributions, the Children’s Home Society achieved many successes on behalf of children and families. You allowed us to be innovative, experience transformative growth, advocate on a local, state, and national level, and elevate our impact on the broader field – the four pathways outlined in our strategic plan.

We are long-known for our work in adoption and foster care, and we remain steadfast in this work, with significant increases in the number of children served through our Foster Care to Permanency and Child-Focused Adoption Recruitment program.

In addition, we saw tremendous growth in our Intensive Family Preservation efforts last year, to prevent children from ever entering the foster care system. We maintained impressive outcomes, with 99 percent of families remaining intact after case closure, saving the state of North Carolina $17.4 million.

We continued the national expansion of our Wise Guys male responsibility and teen pregnancy prevention program by offering the program outside of North Carolina in seven states. Through extension of Wise Guys and broadening our ability to train other organizations and professionals, CHS is increasing our impact exponentially beyond what we can offer through direct service.

We also added SaySo (Strong Able Youth Speaking Out) to our family of programs, bringing more than 500 voices of youth in foster care into our fold to advocate for the betterment of the foster care system – and to provide more opportunities for skill-building and development.

It truly has been a year of impact, made possible through your support. Thank you for all you do.

Our very best,

Ginni Lineberry
Chair, Board of Trustees

Brian Maness
President & CEO

Children’s Home Society of North Carolina, Inc.
and Children’s Home Society Foundation, Inc.
Consolidated Statement of Activities
For the Year Ended June 30, 2018.

REVENUES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Governmental Contracts</td>
<td>$15,950,830</td>
</tr>
<tr>
<td>Private Foundations and Contributions</td>
<td>8,061,055</td>
</tr>
<tr>
<td>Program Fees</td>
<td>470,216</td>
</tr>
<tr>
<td>Events</td>
<td>235,368</td>
</tr>
<tr>
<td>Investment Income</td>
<td>305,631</td>
</tr>
<tr>
<td>Other Income</td>
<td>6,119</td>
</tr>
<tr>
<td>Realized/Unrealized Loss on Investments (Net)</td>
<td>198,248</td>
</tr>
<tr>
<td><strong>Total Public Support, Revenue and Releases</strong></td>
<td><strong>$25,227,467</strong></td>
</tr>
</tbody>
</table>

EXPENSES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$6,969,440</td>
</tr>
<tr>
<td>Adoption</td>
<td>5,060,567</td>
</tr>
<tr>
<td>Family Support</td>
<td>3,276,306</td>
</tr>
<tr>
<td>Education</td>
<td>3,087,683</td>
</tr>
<tr>
<td>Family Finding</td>
<td>1,172,376</td>
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<tr>
<td><strong>Total Program Services</strong></td>
<td><strong>19,566,372</strong></td>
</tr>
<tr>
<td>Supporting Services</td>
<td></td>
</tr>
<tr>
<td>Administration</td>
<td>439,221</td>
</tr>
<tr>
<td>Fundraising</td>
<td>1,059,947</td>
</tr>
<tr>
<td><strong>Total Support Services</strong></td>
<td><strong>1,499,168</strong></td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$21,065,540</strong></td>
</tr>
</tbody>
</table>

Net income is the result of multi-year investments in CHS’s four-year strategic plan and Promise of Family Campaign.
CHS adoptees Martin and Adrian Cardenas have been creating “Adoption Rocks” with inspirational messages to give to judges in Cumberland County to present to children on their adoption day. Their spirit is an inspiration to create and support more forever families.

“It’s fun, and it makes me happy that we are doing it for others. You’re doing something right in the world. You’re making things better.”

Martin Cardenas

Adrian and Martin with Mom Wendy

2,400
children awaiting adoption in North Carolina

203
adoptions completed

690
adoptees, adoptive parents, birth parents supported through Post Adoption Services
To today’s training was amazing! I am so proud of the turnout, and I am so pleased with the content and delivery of the training.”

Fred Sibley, President of 100 Black Men of Metro Baton Rouge

Wise Guys is a game changer for us. It allows us to present our youth with facts about topics that are still sadly hyped-up and misrepresented by too many untruths. Our young men are excited about the curriculum and are giving referrals to their friends and wanting to retake the course.”

Fred Sibley, President of 100 Black Men of Metro Baton Rouge

4,599 young men participated in Wise Guys in North Carolina and nationally, learning that real strength comes from being respectful and responsible in their relationships. Wise Guys is continuing its expansion outside North Carolina state lines through the Certified Partner program where schools and other youth organizations are trained and certified to deliver the curriculum.

CHS offers an array of training and consultation services designed to help human service professional build skills, improve practice, and meet goals.

2,492 professionals trained

94% reported use of training in their work 3 months later

“Today’s training was amazing! I am so proud of the turnout, and I am so pleased with the content and delivery of the training.”

Department of Social Services Manager

4,599 young men participated in Wise Guys in North Carolina and nationally, learning that real strength comes from being respectful and responsible in their relationships. Wise Guys is continuing its expansion outside North Carolina state lines through the Certified Partner program where schools and other youth organizations are trained and certified to deliver the curriculum.

8,849
92%

teen pregnancies in North Carolina in 2017 – teen males have typically been overlooked in addressing teen pregnancy prevention

Wise Guys participants began or maintained abstinence
Giving Communities are our way of recognizing our most generous donors who are deeply passionate about CHS’s mission. To learn more about our Champions for Children Circle and our Family Forever Society, please contact your Regional Director of Philanthropy or Celena Velez at cvelez@chsnc.org or 1.800.632.1400, ext. 207.

SaySo (Strong Able Youth Speaking Out) is a youth-led advocacy organization that represents the first-person voice of foster care. SaySo informs youth about services and resources available to them, teaches them essential life skills, and empowers them to use their voice to impact the system in a positive manner.

“It’s very unique. When people talk who are coming from SaySo, they know what they are talking about because of experience. Everybody on the SaySo Board has been in foster care at some point in their life. It’s that experience that amplifies our voice.”

Lanitta Berry, SaySo Board Co-Chair

SAYSO RESILIENCE

12,000
children in foster care across North Carolina

500+
youth age out of foster care in North Carolina each year

27
SaySo chapters across the state with 500+ members

SUPPORTER COMMITMENT

Giving Communities are our way of recognizing our most generous donors who are deeply passionate about CHS’s mission. To learn more about our Champions for Children Circle and our Family Forever Society, please contact your Regional Director of Philanthropy or Celena Velez at cvelez@chsnc.org or 1.800.632.1400, ext. 207.

“My impression of Children’s Home Society has always been ‘children first.’ CHS doesn’t compromise when it comes to providing a safe, loving family and environment for all children. In our adoption journey, CHS was there for us from the beginning to the finalization of our adoption and is still with us today. If I can help just one child find their forever family, my personal life is fulfilled.”

Blair Alligood, CHS Board Member

Blair Alligood and Jeff Baker with their adopted son Cutler
Child-Focused Recruitment is dedicated exclusively to placing the longest-waiting children in foster care into adoptive families. The program connects youth with extended family sharing genetic, legal, or social relationships, or an adoptive family uniquely suited for the youth.

1,000 children are the oldest, longest-waiting, and most in need

487 youth were served, an increase from 322 from the previous year, thanks to continued partnerships with the Dave Thomas Foundation, the state legislature, and county Departments of Social Services

Children served are 3X more likely to be adopted

“The only thing I am focused on is having a family. I want trust, and hope, and love, because in my family I really never had that. Family is forever. It’s a support. It’s a need.”

Chandra, age 15
MISSION
To promote the right of every child to a permanent, safe, and loving family.

VISION
To be a leader in transforming families and communities so children can thrive.

CORE VALUES
Compassion
Integrity
Excellence
Innovation